China's Orthopaedic Device Market: Innovations are Reshaping the Market's Fundamentals and Fueling its Growth

EXECUTIVE SUMMARY

Global Orthopaedic Device Market

Orthopaedic device is one of the largest sectors of the global medical device industry. Its market share has reached approximately 10% of the industry and with high concentration rate of over 90%. In 2019, total sales of the global orthopaedic equipment market were almost US\$3.8 trillion, with Johnson & Johnson (JNJ) being the largest market player and accounting for over 20% of market share. The compound annual growth rate ("CAGR") of orthopaedic device sales worldwide between 2012 and 2018 was 3.1%.

Among orthopaedic devices, orthopaedic implant (object partially or totally implanted into a human body to replace, support and position, or repair bone, joint and cartilage as well as other tissues and materials) is the most important category. **Global orthopaedic implant market** reached US\$45.9 billion in 2017 and is **expected to achieve a new high of US\$66.6 billion by 2025**, registering a **CAGR of 4.7%** from 2018 to 2025.

Unlike the comparatively tepid global trend, growth rate of the Chinese orthopaedic implant market is more than threefold of the world's average at over 16% based on 2016-2019 market data, evidencing China as a much more attractive market than the rest of the world.



Exhibit A: Scale and Annual Growth Rate of China's Orthopaedic Implant Market (2015-2019)

Source: China's Medical Device Blue Book

The top-3 orthopaedic implant sub-sectors in terms of scale are trauma, spine, and joint, which together add up to more than 80% share of the global market. While in China, these three categories have an even higher combined weighting of 85%, which is evenly distributed among them.

Five major factors are fueling the growth of the orthopaedic implant market around the globe: 1) rising prevalence of orthopaedic injuries and diseases; 2) rapidly-increasing aging population; 3) ongoing technological innovations in orthopaedic implants; 4) growing acceptance for implantable medical devices by



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